

## **Open-End (Equity) Lease Rate Quote**

**Quote No: 7970774** 

Prepared For: City of Sandersville Date 05/01/2024 Wiley, Brianna AE/AM RCM/MJW Unit# Year 2024 Make Ford Model Edge Series SEL 4dr All-Wheel Drive Vehicle Order Type **Customer#** 608945 Ordered Term 60 State GA All language and acknowledgments contained in the signed quote \$ 37,033.00 Capitalized Price of Vehicle 1 apply to all vehicles that are ordered under this signed quote. \$ 0.00 License and Certain Other Charges 7.0000% State GA \$ 39.00 Initial License Fee **Order Information** \$ 0.00 Registration Fee **Driver Name** \$ 700.00 Other: (See Page 2) Exterior Color (0 P) Carbonized Gray Metallic \$ 0.00 Capitalized Price Reduction Interior Color (0 I) Ebony w/ActiveX Trimmed Heated Bucket S \$ 0.00 Tax on Capitalized Price Reduction Lic. Plate Type Government \$ 0.00 Gain Applied From Prior Unit GVWR 0 \$ 0.00 Tax on Gain On Prior \$ 0.00 Security Deposit \$ 0.00 Tax on Incentive (Taxable Incentive Total: \$0.00) \$ 37,033.00 Total Capitalized Amount (Delivered Price) \$ 499.95 Depreciation Reserve @ 1.3500% \$ 194.12 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)<sup>2</sup> \$ 694.07 **Total Monthly Rental Excluding Additional Services Additional Fleet Management** Master Policy Enrollment Fees \$ 0.00 Commercial Automobile Liability Enrollment Liability Limit \$0.00 \$ 0.00 Physical Damage Management Comp/Coll Deductible 0/0

OverMileage Charge

# Tires 0

State

\$ 0.00 Per Mile

Loaner Vehicle Not Included

Quote based on estimated annual mileage of 20,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

\$ 0.00

\$ 0.00

\$ 0.00

\$ 694.07

\$ 400.00

\$7,036.00

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open -End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

### ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Sales Tax

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

### **LESSEE** City of Sandersville

TITLE DATE

Full Maintenance Program <sup>3</sup> Contract Miles 0

**Total Monthly Rental Including Additional Services** 

Incl: # Brake Sets (1 set = 1 Axle) 0

Additional Services SubTotal 0.0000%

Reduced Book Value at 60 Months

Service Charge Due at Lease Termination

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<sup>\*</sup> INDICATES ITEMS TO BE BILLED ON DELIVERY.

<sup>1</sup> Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle

<sup>&</sup>lt;sup>2</sup>Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

<sup>&</sup>lt;sup>3</sup>The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



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### **Other Totals**

Description	(B)illed or (C)apped	Price
Initial Administration Fee	В	\$ 250.00
Pricing Plan Delivery Charge	В	\$ 150.00
Courtesy Delivery Fee	В	\$ 300.00
Total Other Charges Billed		\$ 700.00
Total Other Charges Capitalized		\$ 0.00
Other Charges Total		\$ 700.00

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## **Open-End (Equity) Lease Rate Quote**

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### **VEHICLE INFORMATION:**

2024 Ford Edge SEL 4dr All-Wheel Drive - US

Series ID: K4J

**Pricing Summary:** 

 INVOICE
 MSRP

 Base Vehicle
 \$38,078
 \$39,665.00

 Total Options
 \$0.00
 \$0.00

 Destination Charge
 \$1,495.00
 \$1,495.00

 Total Price
 \$39,573.00
 \$41,160.00

### **SELECTED COLOR:**

Exterior: M7-(0 P) Carbonized Gray Metallic

Interior: VE-(0 I) Ebony w/ActiveX Trimmed Heated Bucket Seats

### **SELECTED OPTIONS:**

CODE	DESCRIPTION	INVOICE	MSRP
112WB	112.2" Wheelbase	STD	STD
201A	Equipment Group 201A	NC	NC
425	50-State Emissions System	STD	STD
448	Transmission: 8-Speed Automatic w/SelectShift	Included	Included
999	Engine: Twin-Scroll 2.0L EcoBoost	Included	Included
ATWU	Active Transmission Warm-Up	Included	Included
M7_05	(0 P) Carbonized Gray Metallic	NC	NC
PAINT	Monotone Paint Application	STD	STD
SIRIUS	SiriusXM w/360L	Included	Included
STDAX	3.80 Axle Ratio	Included	Included
STDGV	GVWR: TBD	Included	Included
STDRD	Radio: AM/FM Stereo	Included	Included
STDTR	Tires: 245/60R18 AS BSW	Included	Included
STDWL	Wheels: 18" Sparkle Silver-Painted Aluminum	Included	Included
SYNC4	SYNC 4A w/Enhanced Voice Recognition	Included	Included
SYNCON	FordPass Connect	Included	Included
V	ActiveX Trimmed Heated Bucket Seats	Included	Included
VE_01	(0 I) Ebony w/ActiveX Trimmed Heated Bucket Seats	NC	NC

#### **CONFIGURED FEATURES:**

**Body Exterior Features:** 

Number Of Doors 4

Rear Cargo Door Type: liftgate

Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors

Spoiler: rear lip spoiler

Door Handles: body-coloured

Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip

Body Material: fully galvanized steel body material Body Side Cladding: black bodyside cladding Grille: metal-look w/chrome surround grille

Convenience Features:

Air Conditioning automatic dual-zone front air conditioning

Air Filter: air filter

Console Ducts: console ducts

Voice Activated A/C: voice activated air conditioning Cruise Control: cruise control with steering wheel controls

Power Windows: power windows with driver and passenger 1-touch down

1/4 Vent Rear Windows: power rearmost windows

Remote Keyless Entry: keyfob (all doors) remote keyless entry

Illuminated Entry: illuminated entry

Integrated Key Remote: integrated key/remote

Auto Locking: auto-locking doors

Passive Entry: Intelligent Access proximity key
Trunk FOB Controls: keyfob trunk/hatch/door release
Window FOB Controls: remote window controls

Remote Engine Start: remote start - smart device only (subscription required)
Steering Wheel: steering wheel with manual tilting, manual telescoping

Day-Night Rearview Mirror: day-night rearview mirror Auto-dimming Rearview Mirror: auto-dimming rearview mirror

Driver and Passenger Vanity Mirror: illuminated driver and passenger-side visor mirrors

Emergency SOS: SYNC 4 911 Assist emergency communication system

Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: mini overhead console with storage

Glove Box: locking glove box

Driver Door Bin: driver and passenger door bins

Rear Door Bins: rear door bins

Seatback Storage Pockets: 2 seatback storage pockets

Dashboard Storage: dashboard storage IP Storage: bin instrument-panel storage

Driver Footrest: driver's footrest

Retained Accessory Power: retained accessory power Power Accessory Outlet: 2 12V DC power outlets

**Entertainment Features:** 

radio SiriusXM with 360L AM/FM/Satellite with seek-scan

Voice Activated Radio: voice activated radio Speed Sensitive Volume: speed-sensitive volume

Steering Wheel Radio Controls: steering-wheel mounted audio controls

Speakers: 6 speakers

Internet Access: FordPass Connect 4G internet access

1st Row LCD: 3 1st row LCD monitor

Wireless Connectivity: wireless phone connectivity

Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type delay-off projector beam LED low/high beam headlamps Auto-Dimming Headlights: Auto High Beam auto high-beam headlights

Front Wipers: variable intermittent speed-sensitive wipers wipers

Rear Window wiper: fixed interval rear window wiper Rear Window Defroster: rear window defroster

Tinted Windows: deep-tinted windows

Dome Light: dome light with fade

Front Reading Lights: front and rear reading lights

Ignition Switch: ignition switch light

Variable IP Lighting: variable instrument panel lighting

Display Type: digital/analog appearance

Tachometer: tachometer Compass: compass

Exterior Temp: outside-temperature display

Low Tire Pressure Warning: tire specific low-tire-pressure warning

Park Distance Control: rear parking sensors

Trip Computer: trip computer
Trip Odometer: trip odometer

Lane Departure Warning: lane departure

Blind Spot Sensor: blind spot

Front Pedestrian Braking: front pedestrian detection

Forward Collision Alert: forward collision Water Temp Gauge: water temp. gauge

Clock: in-dash clock

Systems Monitor: driver information centre Rear Vision Camera: rear vision camera Oil Pressure Warning: oil-pressure warning

Battery Warning: battery warning

Low Oil Level Warning: low-oil-level warning Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning

Low Washer Fluid Warning: low-washer-fluid warning

Door Ajar Warning: door-ajar warning Trunk Ajar Warning: trunk-ajar warning Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist Brake Type: four-wheel disc brakes

Vented Disc Brakes: front and rear ventilated disc brakes

Daytime Running Lights: daytime running lights

Driver Front Impact Airbag: driver and passenger front-impact airbags

Driver Side Airbag: seat-mounted driver and passenger side-impact airbags

Overhead Airbag: Safety Canopy System curtain 1st and 2nd row overhead airbag

Knee Airbag: knee airbag

Occupancy Sensor: front passenger airbag occupancy sensor Height Adjustable Seatbelts: height adjustable front seatbelts Seatbelt Pretensioners: front and rear seatbelt pre-tensioners 3Point Rear Centre Seatbelt: 3 point rear centre seatbelt

Side Impact Bars: side-impact bars

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Rear Child Safety Locks: rear child safety locks Ignition Disable: SecuriLock immobilizer

Panic Alarm: panic alarm

Electronic Stability: AdvanceTrac w/Roll Stability Control electronic stability stability control with anti-rollover

Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints

Rear Headrest Control: 3 rear head restraints

Seats And Trim:

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Seating Capacity max. seating capacity of 5 Front Bucket Seats: front bucket seats

Front Heated Cushion: driver and passenger heated-cushions Front Heated Seatback: driver and passenger heated-seatbacks

Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments Reclining Driver Seat: power reclining driver and manual reclining passenger seats

Driver Lumbar: power 2-way driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment Front Centre Armrest Storage: front centre armrest with storage

Rear Seat Type: rear manual reclining 60-40 bench seat

Rear Folding Position: EasyFold rear seat fold-forward seatback

Rear Seat Armrest: rear seat centre armrest

Leather Upholstery: ActiveX leatherette front and rear seat upholstery

Door Trim Insert: vinyl door panel trim Headliner Material: full cloth headliner Floor Covering: full carpet floor covering

Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert

Shift Knob Trim: metal-look shift knob

LeatherSteeringWheel: leather steering wheel Floor Mats: carpet front and rear floor mats

Interior Accents: chrome/metal-look interior accents

Cargo Space Trim: carpet cargo space Trunk Lid: plastic trunk lid/rear cargo door Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Concealed Cargo Storage: concealed cargo storage

Air Compressor: tire mobility kit

Standard Engine:

Engine 250-hp, 2.0-liter I-4 (premium)

Standard Transmission:

Transmission 8-speed automatic w/ OD

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